



Austrian-American Educational Commission

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## Intercountry Lectureship Questionnaire

**Name:** Harry M. Flechtner

**Grant Period:** March 2012 – June 2012

**U.S. Institution:** University of Pittsburgh

**Austrian Host Institution:** University of Salzburg

**e-mail address:** flecht@pitt.edu

**Academic Discipline:** Law

**Areas of Research:** Commercial Law, with emphasis on International Commercial Law.

**Possible Lecture Topics:**

- \* Topics related to the United Nations Convention on Contracts for the International Sale of Goods.
- \* Topics related to the UNIDROIT Principles International Commercial Contracts.
- \* Comparative U.S. and Emerging European Commercial Contract Law.
- \* U.S. Domestic Sales Law.
- \* U.S. Domestic Contract Law.

**Lecturing in the following languages:** English only.

**Academic Training and Degrees:** J.D., 1981, Harvard Law School. M.A. (English and American Literature and Language), 1975, Harvard University. A.B., 1973, Harvard College.

**Previous Positions:** All academic positions at the University of Pittsburgh (Ass't. Professor, 1984-88; Assoc. Professor 1988-94; Professor since 1994).

**Publications** (selected):

HONNOLD, JOHN O., EDITED AND UPDATED BY FLECHTNER, HARRY M., UNIFORM LAW FOR INTERNATIONAL SALES UNDER THE 1980 UNITED NATIONS CONVENTION (4th ed., Kluwer Law International, 2009).

MURRAY, JOHN E. AND FLECHTNER, HARRY M., SALES, LEASES AND ELECTRONIC COMMERCE: PROBLEMS AND MATERIALS ON NATIONAL AND INTERNATIONAL TRANSACTIONS (3d ed., West Group, 2009).

*Funky Mussels, a Stolen Car, and Decrepit Used Shoes: Non-Conforming Goods and Notice Thereof under the United Nations Sales Convention ("CISG")*, 26 B.U. INT'L L.J. 1 (2008), draft available online in SSRN as University of Pittsburgh Legal Studies Research Paper No. 2008-21, <http://ssrn.com/abstract=1144182>.

*Recovering Attorneys' Fees as Damages under the U.N. Sales Convention (CISG): The Role of Case Law in the New International Commercial Practice, with Comments on Zapata Hermanos v. Hearthside Baking*, 22 NORTHWESTERN J. INT'L L. & BUS. 121 (2002), available on the web at <http://www.cisg.law.pace.edu/cisg/biblio/flechtner4.html#87>.